WLOS Asheville 110 Technology Dr Asheville, NC 28803

Innovative Advertising-Mandeville 4250 Hwy 22 Mandeville, LA 70471

## Contract # 1397424

Schedule Dates 10/22/12-11/02/12

Advertiser lim Davis for Senate

Advertiser Jim Davis for Senate-R (42171)

Agency Innovative Advertising-Mandeville (13092)

Product POLITICAL CANDIDATE (ns) (1186)

Brand JIM DAVIS/SENATE (332616)

Salesperson HOUSE-ASHEVILLE, WLOS/WMYA (1552)

Sales Office WLOS/WMYA/ILOS/IMYA

Buyer Name Guerra, Heidi

**Phone/Fax** (985) 377-7167 / (985) 377-7118

CPE N

Date:

Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular Comments

Date Entered10/22/12Last Modified10/23/12Entered ByJamie Aynes

CO-OP No Headline #

Demo

Sales Tax

Order Type Normal

Package Deal

**Commission** % 15.00 **Commission** \$9,476.25

**Net Total** \$53,698.75

Asheville (WLOS)	Enote	Rate
By Broadcast Month Oct. 2012	Spots 50	\$46,475.00
Nov. 2012	11	\$16,700.00
Grand Total:	61	\$63,175.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	e Th	n Fr	Sa S	Su Sp	pots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / News	10/23/12-10/26/12	3		5A- News-News 13 Early 5am	4		X	X	X	X	1		4	\$200.00	\$800.00	Asheville (WLOS)		10/22/12
2.0	Normal Line / News	10/29/12-11/02/12	3		5A- News-News 13 Early 5am	1	Х	X	X	X	X	1		1	\$200.00	\$200.00	Asheville (WLOS)		10/22/12
3.0	Normal Line / News	10/23/12-10/26/12	3		8A- ABC-Good Morning America	4		X	X	X	:   X	1		4	\$600.00	\$2,400.00	Asheville (WLOS)		10/22/12
4.0	Normal Line / News	10/29/12-11/02/12	3	:30	8A- ABC-Good Morning America	1	Х	X	X	X	X	1		1	\$600.00	\$600.00	Asheville (WLOS)		10/22/12
5.0	Normal Line / News	10/23/12-10/26/12	3		11:58:41A- News-News 13 at Noon	4		X	X	X	:   X	1		4	\$400.00	\$1,600.00	Asheville (WLOS)		10/22/12
6.0	Normal Line / News	10/29/12-11/02/12	3		11:58:41A- News-News 13 at Noon	1	Х	X	X	X	X	1		1	\$400.00	\$400.00	Asheville (WLOS)		10/22/12
7.0	Normal Line / News	10/23/12-10/26/12	3	:30	5:58P- News-News 13 at 6p	8		X	X	X	X	1		8	\$1,000.00	\$8,000.00	Asheville (WLOS)		10/22/12
8.0	Normal Line / News	10/29/12-11/02/12	3	:30	5:58P- News-News 13 at 6p	2	Χ	X	X	X	X	İ		2	\$1,000.00	\$2,000.00	Asheville (WLOS)		10/22/12
9.0	Normal Line / SPOT	10/23/12-10/26/12	3	:30	6:58:50P- Wheel of Fortune	4		X	X	X	X	ĺ		4	\$900.00	\$3,600.00	Asheville (WLOS)		10/22/12
10.0	Normal Line / SPOT	10/29/12-11/02/12	3	:30	6:58:50P- Wheel of Fortune	1	Χ	X	X	X	X	Ī		1	\$900.00	\$900.00	Asheville (WLOS)		10/22/12
11.0	Normal Line / SPOT	10/23/12-10/26/12	3	:30	7:28:30P- Jeopardy	3		X	X	X	¦ X	Ī		3	\$1,000.00	\$3,000.00	Asheville (WLOS)		10/22/12

CONFIRMATION CONTRAC	Τ	
Accepted-Station:	Date:	Comments:

Accepted-Agency/Advertiser:



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Agency Innovative Advertising-Mandeville (13092) Product POLITICAL CANDIDATE (ns) (1186)

Brand JIM DAVIS/SENATE (332616)

Salesperson HOUSE-ASHEVILLE, WLOS/WMYA (1552) Sales Office WLOS/WMYA/ILOS/IMYA

Guerra, Heidi **Buyer Name** 

Phone/Fax (985) 377-7167 / (985) 377-7118

CPE

**Account Types** Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular Comments

**Date Entered** 10/22/12 **Last Modified** 10/23/12 Jamie Aynes **Entered By** 

CO-OP No

Headline #

Order Type Normal

Package Deal Commission % 15.00

Commission \$9,476.25

**Net Total** \$53,698.75

Sales Tax

Demo

Asheville (WLOS)		
By Broadcast Month	<b>Spots</b>	<u>Rate</u>
Oct. 2012	50	\$46,475.00
Nov. 2012	11	\$16,700.00
Grand Total:	61	\$63,175.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa S	Su	Spots	Rate	Total	Station	Comments	Entered
12.0	Normal Line / SPOT	10/29/12-11/02/12	3	:30	7:28:30P- Jeopardy	1	Х	Χ	х	х	х			1	\$1,000.00	\$1,000.00	Asheville (WLOS)		10/22/12
13.0	Normal Line / News	10/23/12-10/25/12	3	:30	10:59:56P- News-News 13 11p Late News	4		Х	Х	Х				4	\$800.00	\$3,200.00	Asheville (WLOS)		10/22/12
14.0	Normal Line / News	10/29/12-11/01/12	3	:30	10:59:56P- News-News 13 11p Late News	1	Х	Х	Х	Х				1	\$800.00	\$800.00	Asheville (WLOS)		10/22/12
15.0	Normal Line / News	10/22/12-10/22/12	3	:30	9P- ABC News: Your Voice Your Vote: Presidential Debate		1								\$4,000.00		Asheville (WLOS)		10/22/12
15.0.1	Closed Preempt	10/22/12															Asheville (WLOS)	Pre-empt/Exception - as per J Fishleigh	
16.0	Normal Line / Prime	10/29/12-10/29/12	3	:30	10:01P- ABC-Castle (Monday)		1							1	\$2,800.00	\$2,800.00	Asheville (WLOS)		10/22/12
17.0	Normal Line / Prime Premium	10/23/12-10/23/12	3		7:58P- ABC-Dancing With The Stars (Tuesday)			1						1	\$4,000.00	\$4,000.00	Asheville (WLOS)		10/22/12
18.0	Normal Line / Prime	10/23/12-10/23/12	3	:30	9:01P- ABC-Happy Endings (Tuesday)			1						1	\$2,000.00	\$2,000.00	Asheville (WLOS)		10/22/12
19.0	Normal Line / Prime	10/23/12-10/23/12	3	:30	10P- ABC-Private Practice (Tuesday)			2						2	\$2,000.00	\$4,000.00	Asheville (WLOS)	1 spot MG from previous contract	10/22/12

Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:



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Entered By Jamie Aynes

CO-OP No Headline #

Order Type Normal

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**Commission** % 15.00 **Commission** \$9,476.25

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Asheville (WLOS)
By Broadcast Month
Oct. 2012 50 \$46,475.00
Nov. 2012 11 \$16,700.00
Grand Total: 61 \$63,175.00

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20.0 Normal Line / Prime	10/25/12-10/25/12	3	:30	7:58P- ABC-Last Resort (Thursday)					1			1	\$1,000.00	\$1,000.00	Asheville (WLOS)		10/22/12
21.0 Normal Line / Prime Premium	10/25/12-10/25/12	3		8:59:26P- ABC-Greys Anatomy (Thursday)					1			1	\$3,000.00	\$3,000.00	Asheville (WLOS)		10/22/12
22.0 Normal Line / Prime	10/25/12-10/25/12	3	:30	10:02P- ABC-Scandal (Thursday)					1			1	\$1,400.00	\$1,400.00	Asheville (WLOS)		10/22/12
23.0 Normal Line / Prime	10/26/12-10/26/12	3	:30	7:58P- ABC-Shark Tank (Friday)					1	L		1	\$900.00	\$900.00	Asheville (WLOS)		10/22/12
24.0 Normal Line / Prime	10/26/12-10/26/12	3	:30	10P- ABC-20/20 (Friday)					1	L		1	\$1,200.00	\$1,200.00	Asheville (WLOS)		10/22/12
25.0 Normal Line / Prime	10/28/12-10/28/12	3	:30	9P- ABC-Revenge (Sunday)							1	1	\$1,800.00	\$1,800.00	Asheville (WLOS)		10/22/12
26.0 Normal Line / News	10/28/12-10/28/12	3		5:59A- News-News 13 @ 6am Sunday							1	1	\$150.00	\$150.00	Asheville (WLOS)		10/22/12
27.0 Normal Line / News	10/28/12-10/28/12	3	:30	6:58:20A- News-News 13 @ 7am Sunday							1	1	\$225.00	\$225.00	Asheville (WLOS)		10/22/12
28.0 Normal Line / News	10/28/12-10/28/12	3	:30	8A- ABC-Good Morning America Sunday							1	1	\$350.00	\$350.00	Asheville (WLOS)		10/22/12
29.0 Normal Line / News	10/28/12-10/28/12	3	:30	5:58:26P- News-News 13 6p News Sunday							2	2	\$800.00	\$1,600.00	Asheville (WLOS)		10/22/12
,					10/28/12-10/28/12 3 :30 5:58:26P- News-News 13 6p News Sunday	America Sunday  10/28/12-10/28/12 3 :30 5:58:26P- News-News 13 6p News Sunday	America Sunday  10/28/12-10/28/12 3 :30 5:58:26P- News-News 13 6p News Sunday	America Sunday  10/28/12-10/28/12 3 :30 5:58:26P- News-News 13 6p News Sunday	America Sunday  10/28/12-10/28/12 3 :30 5:58:26P- News-News 13 6p News Sunday	America Sunday  10/28/12-10/28/12 3 :30 5:58:26P- News-News 13 6p News Sunday	America Sunday  10/28/12-10/28/12 3 :30 5:58:26P- News-News 13 6p News Sunday	America Sunday  10/28/12-10/28/12 3 :30 5:58:26P- News-News 13 6p News Sunday 2	America Sunday  10/28/12-10/28/12 3 :30 5:58:26P- News-News 13 6p	America Sunday	America Sunday  10/28/12-10/28/12 3 :30 5:58:26P- News-News 13 6p	America Sunday	America Sunday  10/28/12-10/28/12 3 :30 5:58:26P- News-News 13 6p News Sunday  2 2 \$800.00 \$1,600.00 Asheville (WLOS)

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31.0	Normal Line / News	10/27/12-10/27/12	3		5:58:40A- News-News 13 @ 6am Saturday						1		1	\$150.00	\$150.00	Asheville (WLOS)		10/22/12
32.0	Normal Line / Football	10/27/12-10/27/12	3		3:28:20P- Sports-ABC College Football						1		1	\$1,500.00	\$1,500.00	Asheville (WLOS)		10/22/12
33.0	Normal Line / Prime Premium	10/29/12-10/29/12	3		7:58P- ABC-Dancing With The Stars (Monday)		1						1	\$4,000.00	\$4,000.00	Asheville (WLOS)		10/22/12
34.0	M/G For 15.0.1 / News	10/29/12-10/29/12	3	:30	8P- 9P (EST)		1						1	\$4,000.00	\$4,000.00	Asheville (WLOS)		10/23/12

CONFIRMATION CONTRAC	I	
Accepted-Station:	Date:	Comments:

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